

MEDIA RELEASE

FEEDER OPERATORS TO DEVELOP NEW FEEDER CONNECTIVITY BETWEEN BATAM AND PASIR GUDANG

Johor Port Berhad (Johor Port) a member of MMC Group together with a joint Feeder Consortium comprising Sea Navigator, MTT, Latitude and LKC organized a roadshow on the subject of “**Creating Pathways to the Indonesian Outport Business.**”

The roadshow is one of the strategic initiatives by Johor Port to develop and secure Container throughput volume beyond the usual port boundaries by tapping into the Indonesian Outport Market. The roadshow was held on the **7th December 2023 in Oasia Hotel Downtown, Singapore** with the primary objective of laying the groundwork for potential Feeder Operators to establish the 1st leg connectivity to tranship Intra Asia Cargoes from Batam Hinterland to Pasir Gudang.

Over 50 guests from major ocean shipping lines, NVOCCs and Indonesian Shippers such as Indah Kiat Pulp & Paper (IKPP) and Riau Andalan Pulp & Paper (RAPP) were in attendance for this event. Also present were Mohammad Iqbal of PT PERSERO Batam and Dendi Gustinadar from BP Batam.

Johor Port is an integrated Multi-purpose Port located in the Eastern part of Johor providing a comprehensive range of port services to meet the individual needs of all port users. The Port operates 5 Terminals with 24 berths totaling 4.9 km which caters for Containers, Dry Bulk, Break Bulk and Liquid activities and is recognized as the **Southern Gateway Multipurpose Port** in this region.

As part of this “**Creating Pathways to the Indonesian Outport Business**” initiative, Johor Port has ensured that their facilities are geared up to handle both inbound and outbound transshipment Containers in and out of Batam. Main Line Operators who are currently calling Pasir Gudang is also offering excellent connectivity and coverage for the Intra Asia region.

Johor Port plans to add additional connectivity to South Asia and the Middle East via their Terminal with Feeder Operators such as Sea Navigator, MTT, Latitude and LKC providing 2 sailings weekly between Batam and Pasir Gudang. More weekly sailings will be added once cargo throughput volume increases and the Feeder Operators will offer a much more competitive freight comparatively to moving the cargoes via other Hubs for transshipment.



Presentation by Mr Dinesh Shanker, General Manager of Key Business Account Container Terminal, Johor Port Berhad

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About Johor Port Berhad

Johor Port Berhad, a Member of MMC Group, is an integrated Multi-Purpose Port facility located at the southern tip of Peninsular Malaysia providing a comprehensive range of port services to meet the individual needs of its customer. Commencing operation in 1977 as the original Southern Gateway Multi-Purpose Port in Malaysia, Johor Port currently operates a total area of 1,000 acres, 660 acres of which are designated as Free Zone.

Equipped with 24 berths and a total berthing length of 4.9 kilometres, the services and facilities within Johor Port include the Container Terminal, Bulk & Break Bulk Terminal, Liquid Terminal and Warehousing Facilities. As the 1st port in Malaysia to be accorded with Free Zone status, Johor Port is the appointed Free Zone Authority for the management of its Free Zone area.

As a Regional Commodity Hub, Johor Port is the world's single largest Edible Oil Terminal and is one of the largest Hub in the region for LME cargo. Johor Port is also

one of the largest discharging point for Rice and Cocoa in Malaysia as well as being one of the biggest terminals in Malaysia for Fertilizer and Cement.

For more information, please visit <http://www.johorport.com.my/>

About MMC Corporation Berhad

MMC Corporation Berhad ("**MMC**") is a leading utilities and infrastructure group with diversified businesses in Malaysia and abroad under four divisions, namely Ports and Logistics, Energy and Utilities, Engineering and Industrial Development. Its key businesses under the Ports and Logistics Division includes the port operations of Pelabuhan Tanjung Pelepas Sdn Bhd, Johor Port Berhad, Northport (Malaysia) Bhd, Penang Port Sdn Bhd, Tanjung Bruas Port Sdn Bhd and Kontena Nasional Berhad, a logistics provider. Internationally, MMC has presence in Saudi Arabia via Red Sea Gateway Terminal Company Limited, a container port terminal within the Jeddah Islamic Port.

Under the Energy and Utilities Division, Malakoff Corporation Berhad is the largest Independent Power Producer in Malaysia and its subsidiary, Alam Flora Sdn Bhd is one of the leading environmental management companies in the country. Under Gas Malaysia Berhad, MMC is the supplier of reticulated natural gas in Peninsular Malaysia operating and maintaining 2,600 kilometres of Natural Gas Distribution System network. Through Aliran Ihsan Resources Berhad, MMC provides full-fledge water services using high technology treatment in Malaysia.

MMC's Engineering Division has played a leading role on the elevated section as well as the main contractor for the underground work package for the 51-kilometre Klang Valley Mass Rapid Transit ("**KVMRT**") Kajang Line including 9.5 kilometres underground works. Currently, MMC is the main turnkey contractor for the entire 52.2 kilometres KVMRT Putrajaya Line. MMC has also successfully completed the 329-kilometre Ipoh-Padang Besar Electrified Double Tracking Project as well as the innovative Stormwater Management and Road Tunnel ("**SMART**") motorway, the first of its kind, dual-purpose tunnel in the world.

MMC is currently in the final stage of completing the Langat Centralised Sewerage Treatment Plant which will serve 920,000 Population Equivalent and Langat 2 Water Treatment Plant which will supply 1,130 million litres of treated water per day.

MMC's Industrial Development Division develops and manages approximately 5,000 acres of industrial developments namely Senai Airport City ("**SAC**") and Tanjung Bin Industrial Park ("**TBIP**") in Iskandar Malaysia, Johor and Northern Technocity ("**NTC**")

in Kulim Kedah. The SAC, TBIP and NTC developments come under the ambit of MMC's Industrial Development Division, operating under three companies namely Senai Airport City Sdn Bhd, Seaport Worldwide Sdn Bhd and Northern Technocity Sdn Bhd.

In other business, through Senai Airport Terminal Services Sdn Bhd, MMC is the operator of Senai International Airport in Johor Bahru – the southern aviation hub and an important gateway to Iskandar Malaysia and Kertih Airport in Terengganu.

Enquiries

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